Khor reports

Strategy & intelligence.

SINGAPORE INC

RECENT DEBATE ON
TRANSPARENCY &
ACCOUNTABILITY REFLECTS
SHIFTS IN THE POLITICALECONOMY?



Political-Economy Briefings

8 August 2012

Issue 002

Singapore SWF Temasek's returns and budget accounting Q&A

- ➤ Temasek portfolio SGD198 billion; reports an average annual return of 17% for 35 years vs Singapore stock returns averaging less than 8%. Over 20 years, returns of 16% in SGD.
- ➤ GIC portfolio estimated near SGD 390 billion; annualised rolling 20-year real rate of return of 6.8% in USD.
- ➤ Singapore's reserves are managed by three agencies GIC, Temasek & the Monetary Authority of Singapore

Temasek: 16% annual return in SGD, 20 years

 Total Shareholder Return

 Period (in years)
 By Shareholder Funds (%)
 By Market Value (%)

 Since Inception
 16
 17

 30
 14
 16

 20
 14
 16

 10
 12
 6

 5
 14
 11

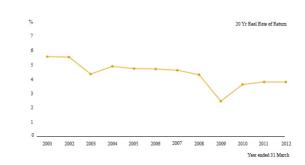
 3
 7
 2

 2
 2
 0

 1
 26
 42

GIC: 6.8% nominal annual return (3.9% in real terms) in USD, 20 years





Source: http://www.temasekreview.com.sg/quickfacts/
Source: http://www.gic.com.sg/quickfacts/

EDITORIAL

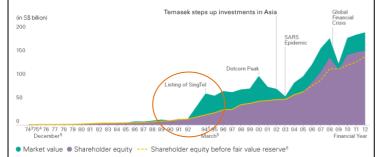
Calls for more transparency & accountability

After a long hiatus, welcome to the second Khor Reports' 'Political-Economy Briefings' We look into information on Singapore's key sovereign wealth funds (SWFs), Temasek Holdings and the Government of Singapore Investment Corporation (GIC) and issues about Singapore's public debt and budget accounting.

Much of the recent interest has been heightened by the publication of "A Brief Research Note on Temasek Holdings And Singapore: Mr. Madoff Goes to Singapore" by Christopher Balding of the HSBC Business School, Peking University Graduate School in Feb 2012. Balding boldly states: "The returns Temasek claims to have generated since its 1974 creation cannot be replicated relative to Singaporean or international equity markets. While investment funds may outperform equity markets for periods of time, it seems unlikely given the known returns of Singaporean and global equity markets that Temasek produced the returns it is claiming." The chart below shows Balding's argument which relies on comparing returns with the major equity markets.



In reply to this question, we find on Temasek's website a graph (published in its June 2012 report) explaining its returns since inception. It points to a major leap in market value from 1992 to 1994, apparently attributed largely to the listing of Sing Tel (orange circle below).



In the 1990s, Temasek reports that it acquired four corporatized statutory entities, SingTel, PSA, Singapore Power and MediaCorp. Presumably, they were bought "at a song" so that the listing of Sing Tel raised portfolio valuation by tens of billion in one fell swoop?

A blogger on Temasek Review Emeritus* explains that "the government injects its shares in Singtel and other GLCs into Temasek "at cost" of \$\$20b before IPO. When Singtel went IPO, the shares were marked to market of \$\$60b, hence Temasek claimed a \$\$40b "profit".... The key is that when the government injected that S\$20b, it was a cleaned up balance sheet. The government had written off huge sums of start-up losses, much of which were never fully accounted for. It had also valued assets which it handed over to Singtel, like those relay stations, cables, etc at probably totally written off values using government accounting rules, resulting in an absurdly low valuation... The same also happened to other GLCs like Keppel, SIA, ST, and of course SMRT, where even the operating assets used to make money like the rail infrastructure, were essentially offered to SMRT free of rent for usage."

Balding does not address these rebuttals in his blog. However, he has some other interesting questions on whether Singapore's operational surpluses can account for the balances managed by the SWFs - were there several significant de facto capital injections? Economic experts tell Khor Reports, that Singapore's budget accounting reports a 'basic balance' of a relatively narrow list of recurring items: income from taxation, civil service expenditures plus investment dividends; it excludes capital receipts from land sales and vehicle COEs etc. Singapore has enjoyed large constant surpluses except in one year, some 20 years ago. Singapore's public debt is not for funding purposes, but to develop the capital market - to build the debt market and a yield curve. Singapore's different accounting methods mean that its debt to GDP ratio is not comparable with others. The understatement of fiscal surpluses (and reserves?) situation is not new, so the recent debate and demands for more transparency and accountability are interesting. The openness and unchecked questioning seems to reflect a new mood, likely reflective of shifts happening in Singapore's political-economy.



Khor Yu Leng

Our briefings newsletter is light on our analytical comments. For in depth analysis, we offer our customized research services. Reach us via email: khorreports@gmail.com.

*Source: http://www.temasekreview.com/2012/06/issues-raised-by-christopher-balding-on-our-reserves/

EXCERPTS

On Temasek's stellar returns - SCMP says

Balding's
doubts
over
Temasek's
returns
reprised in
HK's main
English
daily

Points to relatively low capital returns on Sing Tel, SIA. Chartered, over several cycles. **Problem**atic Shin Corp, Merrill Lynch and **Barclays** investments.

"Yes dear investor, there is a tooth fairy.

Temasek stretches more than our imagination with claim of stunning average shareholder return," Jake van der Kamp, published in the South China Morning Post, 17 Jul 2012

This one number stands out from all the others in the 2012 review highlights of Singapore's sovereign wealth fund. Temasek claims that it has achieved an average total shareholder return of 17 per cent since inception in 1974 or 19 per cent in US dollar terms.... Let's put it another way. If you were a private investment fund manager with this sort of record, you would have every investor in the world getting down on his knees to you and bowing every time you showed your face in public. You would be venerated as a deity. The world would be at your doorstep asking you to manage its money.... It was only 10 years ago that Temasek started making investments outside of Singapore and by far the bulk of its portfolio is still in Singapore. We shall thus compare its 20-year record with the performance of the Singapore stock market. I have made this a 20-year comparison as I cannot immediately lay my hands on index data back to 1974.... The chart shows you the result. Temasek claims a 15 per cent total shareholder return over the past 20 years. Assuming we started with \$\$100 in 1992, the Temasek gain would now stand at about S\$1,600. The Singapore market gives you only S\$260.

I don't believe it
Indices of 1992 = 100
—Temasek 20-year TSR —SGX index
2,000

1,500

1,000

500

92 97 02 07 12
Source: CEIC Data SCMP

Of course, you can say that Temasek, being government, had its choice of the juiciest plums on the Singapore market and that is why it outperformed.... It seems, however, to have picked the overripe ones. Going by a piece of recent research from Christopher Balding of the HSBC Business School in Shenzhen, the average annualised earnings per share growth of Temasek's largest holding, Singapore Telecom, was -2 per cent between 1990 and 2010. Another great sluggard was Singapore Airlines with -1 per cent. Temasek owns 56 per cent of that one.... And then you get that byword for loss, Chartered Semiconductor, Singapore's foray into the wafer fab business. Temasek finally rid itself of this deadweight but its loss in chasing yesterday's technologies tomorrow was likely in the billions... We therefore turn to the foreign forays, and one of the first names that comes up here is Shin Corporation, which was affiliated with Thai prime minister Thaksin Shinawatra, who then lost his job, to Temasek's embarrassment... Also timed injudiciously were investments in Merrill Lynch and Barclays Bank. The timing of the exits from these acquisitions was equally injudicious. I cannot quantify the losses, but informed opinion generally agrees the figure ran into the billions... And if Temasek's touted total shareholder return is much, much higher than the overall Singapore market's, it exceeds that of foreign markets by an even wider margin. If it's a stretch to get to 17 per cent in Singapore investments since 1974, we are looking at new properties of the elastic band to see it in markets abroad... So let's just make it simple. I simply don't believe it and I can't imagine that any investment professional

Source: Excerpts from SCMP.com

does. Prove it, fellas.

On budget accounting - Balding & Jeyaretnam

What reason for a country to incur large & sustained public surpluses while increasing total public indebtedness to such high levels? To develop the local debt market?

Budget
accounting is
"nonstandard,"
understating
constant and
large
surpluses for
many years;
by excluding
capital
receipts?

Two questions

Q1. Why the high public debt?

Balding notes that "Singapore is the only country to have managed to average a surplus fiscal position and increase its overall indebtedness to nearly 100% of GDP. All other countries with high levels of debt such as the United States and western Europe, have long term public finance deficits which adds to total public indebtedness. There appears no valid reason for a country to incur large and sustained public surpluses and increase their total public indebtedness to such high levels." (Balding, 2012a). He also details that "Since 1974, Singaporean debt has gone up by \$326 billion SGD. Since 1974, Singapore has run operational surpluses of \$279 billion according to the IMF." (Balding 2012b).

Q2. Budget accounting eschews IMF framework?

Singapore opposition party leader and economist Kenneth Jeyaretnam notes "... The budget presented to us by this government is a model for opacity. Overall it allows only a very limited picture of the government's true financial position. Specifically the budget as presented does not follow globally accepted and followed standards as set out by IMF standards for data dissemination... The data on general government surpluses supplied by you between 1980 and 2010 add up to approximately \$340 billion. However the IMF's own figures for Singapore's general government surplus (which start from 1990), when added to the MOF figures for 1980 to 1989, give a total of some \$429 billion. Yet at the Statements of Assets and Liabilities (SAL) balance sheet date of 31st March 2011 the total net assets of the government are shown as only \$326 billion defined on the basis above. Do the surpluses include capital gains? If they do not, then the net assets total seems much too low given the rise in global equity markets and falls in interest rates since 1980. I have assumed they include all investment income. Please clarify that is the case." Source: Jeyaretnam (2012).

.. and some answers

- Singapore reports a "basic balance" of recurring items: revenue from taxation and civil service expenditures only plus investment dividends. This excludes capital receipts such as from land sales and vehicle COEs – clearly, these are significant contributors.
- Singapore's more standardized reporting to the ADB and IMF are somewhat delayed. At present data up to 2009 is available in their formats.
- Singapore has enjoyed constant large budget surpluses for many years, with the exception of one year, some 20 years ago. Singapore is self-funding.
- Singapore's debt is not issued for funding needs, but to develop the local capital market. The government seeks to build a debt market and a yield curve.
- Singapore's non-standard accounting method means that its debt-to-GDP ratio is not comparable with other countries.

Source: Khor Reports interviews with senior economists, Singapore, July 2012.

Our observations

Singapore's multi-year fiscal surpluses place it in a strong self-funding position with big reserves and deep-pocketed SWFs. Few doubt the honesty of Singapore's administrators. Yet, there is an undeniable opacity over public finances. This has lead some bloggers and commentators to believe that various investment misadventures are being covered up. Others reckon that surpluses are downplayed, to dampen public demands for more comprehensive welfare programs. Singapore society appears to be at a stage where greater transparency and accountability are in demand. Should the people of Singapore have the right to full information on public finances? If the budget accounting is only partial, how can it be impartially assessed? For the Temasek and GIC portfolios, information on sub-period and sub-asset class returns would be important. The extent and the manner in which these questions are to be addressed could have important political economy ramifications.

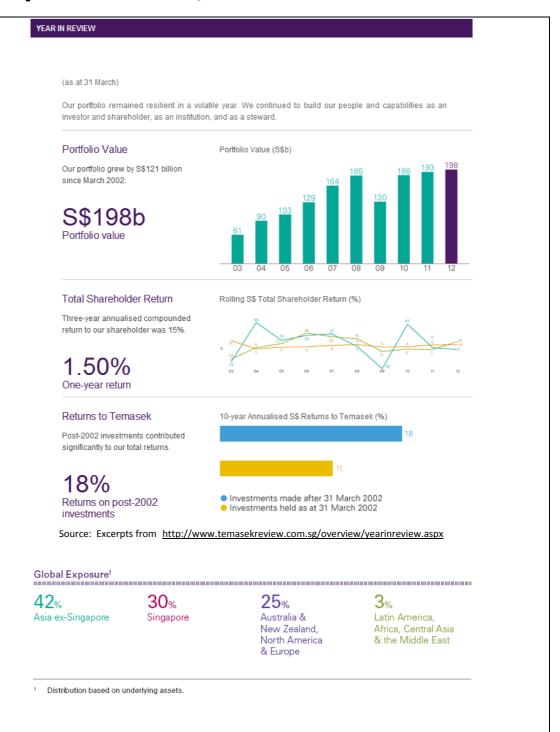
BACKGROUND – excerpts from Temasek's reports

Temasek's key stats & info, 2012

As at 31
March 2012,
S\$198b net
portfolio
value,
comprising
mostly
equities with
exposure
balanced
between
mature
economies
and growth
regions.

Post-2002*
investments
generate
higher 18%
returns vs
11% for
older
holdings

*Ho Ching joined Temasek in 2002

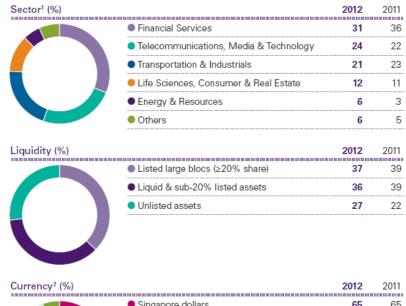


31% in FI,
24% in TMT,
21% in
transport &
industrials,
12% in life
sciences,
consumer &
RE, 6% in
energy &
resources,
6% in others

37% in listed large blocs (over 20%) plus 27% in unlisted assets

65% in S\$ assets

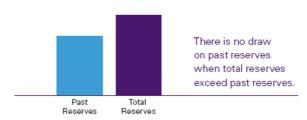
No draw on past reserves





Distribution based on currency of denomination.





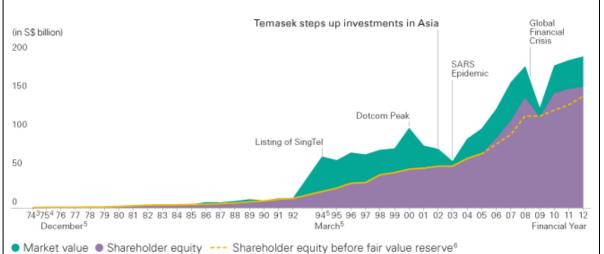
Source: Excerpts from http://www.temasekreview.com.sg/documents/TR2012 Eng.pdf

Temasek started with 35 companies, mostly startups with \$\\$354 million portfolio value in 1974

- Temasek was incorporated in 1974 with an initial portfolio valued at \$\$354 million.
- Comprising 35 companies and other investments, these were mostly startups¹ ranging from a bank to a sugar refiner. Companies such as Singapore Airlines and DBS Bank have since grown to become international and regional brands, while others such as NatSteel² have been divested.
- In the 1990s, four statutory entities, SingTel, PSA, Singapore Power and MediaCorp, were
 corporatised and acquired by Temasek. This was part of the policy intent by the Singapore
 Government to devolve itself from the provision of commercial services, or to further
 liberalise the market. Some, like port operator PSA and telecommunications provider SingTel,
 have transformed into global and regional players. Others such as Singapore Power have
 been restructured into several operating businesses, including three power generation
 companies which were sold a decade later in the late 2000s.
- From a portfolio of \$\$77 billion in March 2002, Temasek began actively investing in Asia and beyond. The portfolio has grown to a record \$\$198 billion in March 2012, with a net cash position.

In the 1990s, 4 statutory entities, SingTel, PSA, **Singapore Power and** MediaCorp, were corporatised and acquired by Temasek.





- 1. See the list of companies in the initial portfolio here.
- Formed to produce iron and steel in Singapore, NatSteel Ltd (formerly known as National Iron & Steel Mills Ltd) was first divested in 1986. Temasek reinvested in NatSteel in 1998 in support of their investment in Brazil. Temasek divested Natsteel in 2002 when NatSteel initiated a sale process.
- Incorporation of Temasek on 25 June 1974.
- Financial year 75 began on 25 June 1974 and ended 31 December 1975.
- Financial year-end was changed from 31 December before 1993 to 31 March from 1994 onwards.
- FRS39 Financial Instruments: Recognition and Measurement, introduced during year ended 31 March 2006, requires available-for-sale financial assets to be measured at fair value.

Source: Excerpts from http://www.temasekreview.com.sg/portfolio/portfolio/portfolio value since inception.aspx

Temasek Portfolio at Inception

Companies in bold are still within the Temasek portfolio, directly or indirectly, while the rest have been divested or liquidated.

> Acma Electrical Industries Ltd Cerebos Singapore Pte Ltd Chemical Industries (F.E.) Ltd

Development Bank of Singapore Ltd1

Instant Asia Cultural Shows Pte Ltd Insurance Corporation of Singapore Ltd International Development and Construction Corporation Intraco Ltd

Jurong Bird Park Pte Ltd2 **Jurong Holdings Pte Ltd3 Jurong Shipbuilders Pte Ltd3** Jurong Shipyard Pte Ltd3 **Keppel Shipyard Pte Ltd4**

Metrawood Pte Ltd

Ming Court Hotel Ltd

Mitsubishi Singapore Heavy Industries Pte Ltd National Engineering Services Pte Ltd

National Grain Elevator Ltd

National Iron & Steel Mills Ltd

Neptune Orient Lines Ltd

Primary Industries Enterprises Pte Ltd5

Sembawang Holdings Pte Ltd3

Singapore Airlines Ltd

Singapore Airport Duty-Free Emporium Pte Ltd6

Singapore Cable Car Pte Ltd

Singapore General Aviation Service Company Pte Ltd

Singapore National Printers Pte Ltd
Singapore Offshore Petroleum Services Pte Ltd
Singapore Textiles Industries Ltd
Singapore Treasury Building Pte Ltd
Singapore Zoological Gardens2
Singmanex Pte Ltd
Sugar Industry of Singapore Ltd

United Industrial Corporation Ltd United Vegetable Oil Pte Ltd

1Now part of DBS Group Holdings Ltd.
2Now part of Wildlife Reserves Singapore Pte Ltd.
3Now part of Sembcorp Industries Ltd.
4Now part of Keppel Corporation Limited.
5Now part of SATS Ltd., a catering and airport services company.
6Now jointly owned by Singapore Airlines Limited and SATS Ltd.

Source: Excerpts from http://www.temasekreview.com.sg/portfolio/initial-portfolio.aspx

shift to emerging Asia from Singapore focus

 Temasek was formed in 1974 to manage investments commercially, including the possibility of investing overseas.

- In the early years, Temasek and our portfolio companies grew in tandem with a transforming Singapore.
- Over the last 10 years, we actively extended our investment scope to grow with an emerging Asia, much like a reprise of our growth with Singapore, except on a much larger canvas of some four billion people.
- Four themes guide our investments:

Transforming Economies
Growing Middle Income Populations
Deepening Comparative Advantages
Emerging Champions

- Portfolio allocation approx.
 33:37:30 in Singapore,
 Asia and ROW in recent years
- Our portfolio balance is now approximately 70:30 between Asia and other regions. Our
 underlying exposure to Singapore has been about one third over the last five years,
 compared to a predominantly Singapore portfolio before 2002. Part of this is due to the
 success of our portfolio companies in regionalising or globalising their own businesses, such
 as SingTel in Asia, and PSA in Asia and Europe.
- New investments made since 2002, when we stepped up our exposure in Asia, delivered annualised returns of over 18% to Temasek, while investments held as at March 2002 delivered 11% annualised over the last 10 years.

Source: Excerpts from http://www.temasekreview.com.sg/investment/investment framework.aspx

Major investments

Market Capitalisation or Shareholder Equity Shareholding (%) as at 31 Mar 2012 Currency Financial Services Bank of China Limited ● 中国旅行 HKD'm 980.633 1.135.544 ☼ 中国建設銀行 China Construction Bank Corporation 8# HKD'm 1.499.675 1.809.283 **⊠**DBS DBS Group Holdings Ltd 30 SGD'm 34,228 33,762 PT Bank Danamon Indonesia Tbk 67* IDR'b 44.089 55.137 Standard Standard Chartered Standard Chartered PLC 18 GBP'm 37.190 37.967 PICICI Bank ICICI Bank Limited INR'm 1,026,196 1,285,608

Market Capitalisation

				or Sharehol	der Equity
Telecommunic	ations, Media & Technology	Shareholding (%) as at 31 Mar 2012	Currency	2012	2011
INTOUCH	Shin Corporation Public Company Limited	d 42°	THB'm	189,179	97,633
Singapore Technologies Telemedia	Singapore Technologies Telemedia Pte Ltd	d 100	SGD'm	3,548	1,954
STATSCHIPPAC	STATS ChipPAC Ltd.	84	SGD'm	1,068	1,586
airtel	Bharti Airtel Limited	5	INR'm	1,283,209	1,357,617
MEDIACORP	MediaCorp Pte Ltd	100	SGD'm	748	564
SingTel	Singapore Telecommunications Limited	54	SGD'm	50,218	48,126
Transportation	& Industrials				
Keppel Corporation	Keppel Corporation Limited	21	SGD'm	19,698	19,864
NOL	Neptune Orient Lines Limited	66	SGD'm	3,658	5,011
&PSA	PSA International Pte Ltd	100	SGD'm	8,553	8,534
sembcorp	Sembcorp Industries Ltd	49	SGD'm	9,436	9,318
ST Engineering	Singapore Technologies Engineering Ltd	d 51	SGD'm	9,968	9,942
SINGAPORE AIRLINES	Singapore Airlines Limited	56	SGD'm	12,674	16,346
AIRCH IS A		100	SGD'm	8,336	7,843
SINGAPORE	Singapore Power Limited	100			
STIRT	Singapore Power Limited SMRT Corporation Ltd	54		2,638 Tarket Capit Sharehold	
⊕ SIIIKT	SMRT Corporation Ltd	54 - Shareholding (%)	N or	larket Capit Sharehold	alisation er Equity¹
Life Sciences,	SMRT Corporation Ltd Consumer & Real Estate	54 Shareholding (%) as at 31 Mar 2012	M or Currency	larket Capit Sharehold 2012	alisation er Equity¹ 2011
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Life Sciences, **OLAM Caphaland **CELLTRION BU & FUNG LTD THE Science Scien	Consumer & Real Estate Colam International Limited CapitaLand Limited Celltrion, Inc. Li & Fung Limited M+S Pte. Ltd.	54 Shareholding (%) as at 31 Mar 2012 16 40 10 3 40	Currency SGD'm SGD'm KRW'b HKD'm SGD'm	2012 5,764 13,260 4,261 144,932 NM°	2011 5,965 14,087 4,042 160,893 NA
Life Sciences,	Consumer & Real Estate Clam International Limited CapitaLand Limited Celltrion, Inc. Li & Fung Limited M+S Pte. Ltd. Pulau Indah Ventures Sdn Bhd	54 Shareholding (%) as at 31 Mar 2012 16 40 10 3 40 50	Currency SGD'm SGD'm KRW'b HKD'm SGD'm MYR'm	2012 5,764 13,260 4,261 144,932 NM°	alisation er Equity' 2011 5,965 14,087 4,042 160,893 NA
Life Sciences, **CLAM* Capital and **CELLTRION THE U. & FUNG LTD THE Science Sidn Bhd Ventures Sidn Bhd	Consumer & Real Estate Clam International Limited CapitaLand Limited Celltrion, Inc. Li & Fung Limited M+S Pte. Ltd. Pulau Indah Ventures Sdn Bhd Mapletree Investments Pte Ltd	Shareholding (%) as at 31 Mar 2012 16 40 10 3 40 50 100	Currency SGD'm SGD'm KRW'b HKD'm SGD'm MYR'm SGD'm	2012 5,764 13,260 4,261 144,932 NM° NM°	2011 5,965 14,087 4,042 160,893 NA NA 5,825
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Life Sciences, Capitaland Capital	Consumer & Real Estate Clam International Limited CapitaLand Limited Celltrion, Inc. Li & Fung Limited M+S Pte. Ltd. Pulau Indah Ventures Sdn Bhd Mapletree Investments Pte Ltd SATS Ltd. Wildlife Reserves Singapore Pte Ltd	Shareholding (%) as at 31 Mar 2012 16 40 10 3 40 50 100 43	Currency SGD'm SGD'm KRW'b HKD'm SGD'm MYR'm SGD'm SGD'm	2012 5,764 13,260 4,261 144,932 NM° 6,525 2,760	2011 5,965 14,087 4,042 160,893 NA NA 5,825 2,780
Life Sciences, **OLAM Capitaland	Consumer & Real Estate Colam International Limited CapitaLand Limited Celltrion, Inc. Li & Fung Limited M+S Pte. Ltd. Pulau Indah Ventures Sdn Bhd Mapletree Investments Pte Ltd SATS Ltd. Wildlife Reserves Singapore Pte Ltd	54 Shareholding (%) as at 31 Mar 2012 16 40 10 3 40 50 100 43 88	Currency SGD'm SGD'm KRW'b HKD'm SGD'm MYR'm SGD'm SGD'm SGD'm	2012 5,764 13,260 4,261 144,932 NM° 6,525 2,760	alisation er Equity' 2011 5,965 14,087 4,042 160,893 NA NA 5,825 2,780
Life Sciences, **OLAM Capitaland	Consumer & Real Estate Colam International Limited CapitaLand Limited Celltrion, Inc. Li & Fung Limited M+S Pte. Ltd. Pulau Indah Ventures Sdn Bhd Mapletree Investments Pte Ltd SATS Ltd. Wildlife Reserves Singapore Pte Ltd Burces The Mosaic Company	Shareholding (%) as at 31 Mar 2012 16 40 10 3 40 50 100 43 88	Currency SGD'm SGD'm KRW'b HKD'm SGD'm MYR'm SGD'm SGD'm SGD'm	2012 5,764 13,260 4,261 144,932 NM° 6,525 2,760 176	alisation er Equity' 2011 5,965 14,087 4,042 160,893 NA NA 5,825 2,780 162
Life Sciences, ** OLAM Capitaland Capitalan	Consumer & Real Estate Olam International Limited CapitaLand Limited Celltrion, Inc. Li & Fung Limited M+S Pte. Ltd. Pulau Indah Ventures Sdn Bhd Mapletree Investments Pte Ltd SATS Ltd. Wildlife Reserves Singapore Pte Ltd surces The Mosaic Company Chesapeake Energy Corporation	Shareholding (%) as at 31 Mar 2012 16 40 10 3 40 50 100 43 88	Currency SGD'm SGD'm KRW'b HKD'm SGD'm SGD'm SGD'm SGD'm SGD'm USD'm USD'm	2012 5,764 13,260 4,261 144,932 NM° 6,525 2,760 176	2011 5,965 14,087 4,042 160,893 NA NA 5,825 2,780 162 35,162 22,046
Life Sciences, OLAM Caphaland Capha	Consumer & Real Estate Clam International Limited CapitaLand Limited Celltrion, Inc. Li & Fung Limited M+S Pte. Ltd. Pulau Indah Ventures Sdn Bhd Mapletree Investments Pte Ltd SATS Ltd. Wildlife Reserves Singapore Pte Ltd Durces The Mosaic Company Chesapeake Energy Corporation Clean Energy Fuels Corp.	Shareholding (%) as at 31 Mar 2012 16 40 10 3 40 50 100 43 88	Currency SGD'm SGD'm KRW'b HKD'm SGD'm MYR'm SGD'm SGD'm USD'm USD'm	2012 5,764 13,260 4,261 144,932 NM° 6,525 2,760 176	2011 5,965 14,087 4,042 160,893 NA NA 5,825 2,780 162 35,162 22,046 1,151

Over the last 10 years, Temasek actively extended its portfolio to the rest of Asia, from one which was predominantly in Singapore.

We invested \$\$139 billion and divested \$\$87 billion over the same period.

Source: Excerpts from http://www.temasekreview.com.sg/portfolio/major-investment.aspx

- As at 31 March 2012, our exposure to Asia ex-Singapore was 42%, tapping on the dynamic transformation of the region, while Singapore exposure remained a steady one third of our portfolio.
- Last financial year, we invested \$\$22 billion and divested \$\$15 billion, resulting in net new investments of \$\$7 billion, compared to around \$\$4 billion in each of the previous two years.
- Our investments in the major Chinese banks are long term proxies to the broader growing Chinese economy and its expanding middle income population.
- In November last year, we increased our H-share1 stake in China Construction Bank (CCB)2 to 9.4%. Post March 2012, we invested in Industrial and Commercial Bank of China (ICBC)3 and rebalanced our stakes in CCB4 and Bank of China (BOC)5.
- Other investments in China included S\$190 million in Citic Securities, the largest securities firm in China. In April 2012, we invested in Kunlun Energy, a Hong Kong listed subsidiary of

2012: 42% allocation to Asia ex-**Singapore**

Since 2002, S\$139b investments and **\$\$87b** divestments, S\$4b net investments

in energy and resources

Key recent investments in Chinese banks, Citic Securities, Kunlun Energy, Godrej **Consumer** Products, Iskandar Malaysia JV with Khazanah, Olam, Tiger Airways, **Inmet** Mining, Mosaic, ISPON, Banco del Bajio, Tana **Africa** Capital, Stanchart, Li & Fung etc.

- PetroChina involved in the crude oil and natural gas sector in China.
- Elsewhere in Asia during the year, we invested S\$180 million in Godrej Consumer Products, a leading consumer company in India, and S\$70 million in exchangeable bonds issued by Hoang Anh Gia Lai Corporation in Vietnam.
- In June 2011, we partnered with Khazanah Nasional Berhad to form a 40:60 joint venture, M+S Pte Ltd, to develop landmark projects in Singapore's Marina South and Ophir-Rochor. Separately, Pulau Indah Ventures Sdn Bhd, a 50:50 joint venture between Temasek and Khazanah, will develop two wellness-related projects in Iskandar Malaysia, Johor.
- In Singapore, we invested an additional S\$280 million in Olam, a global supply chain manager and processor of agricultural products and food ingredients, and participated in the rights issue of Tiger Airways.
- We made net investments of S\$4 billion in the energy and resources sector last year. This helped to increase our exposure to North America from 5% to 7%.
- In the energy sector, we invested in convertible notes of Clean Energy Fuels, the largest alternative transportation fuel provider in North America, in August 2011. This was followed in May 2012 with an investment of almost \$\$300 million in Cheniere Energy, the first USA company with approval to export natural gas to the USA's Free Trade Agreement partners such as Singapore and Korea.
- We converted over \$\$600 million of previously issued subscription receipts of Inmet Mining into common shares in May 2011. Another resources investment was \$\$1.3 billion in The Mosaic Company, a leading potash and phosphate producer with assets in the USA and Canada.
- Investments in biotechnologies included S\$60 million in Portola Pharmaceuticals, a late-stage drug development company.
- During the year ended March 2012, new investments in Latin America included a S\$126 million commitment to Integradora de Servicios Petroleros Oro Negro, an offshore oil and gas services company in Mexico, as well as S\$20 million in Hidrovias do Brasil, a fluvial navigation and port company in Brazil and Uruguay. We added another S\$20 million to our earlier investment in Amyris Biotechnologies. In May 2012, we made a S\$160 million investment in the eighth largest bank in Mexico, Banco del Bajio.
- Our partnership with the Oppenheimer family to set up Tana Africa Capital, extended our interest in the consumer and agriculture sectors to Africa.
- Last year, key divestments included Avago Technologies, PT Chandra Asri Petrochemical, Hutchison Port Holdings Trust, ICICI Bank, Invida Group and Kaisa Group Holding.
- We issued two Zero Coupon Temasek Exchangeable Bonds. One is a \$\$790 million issue due
 October 2014, exchangeable for ordinary shares of Standard Chartered PLC, and the other a
 \$\$500 million issue due December 2013, exchangeable for ordinary shares of Li & Fung
 Limited
- Over the last few years, we methodically laid the ground to extend our exposure beyond
 equities. As at end March 2012, we had a \$\$600 million gross notional exposure to put and
 call options that reflected our longer term interest in their underlying equities. We also
 added some \$\$1.3 billion in funds which focused on credit opportunities. We do not engage
 in any naked short positions as a matter of policy.

Source: Excerpts from http://www.temasekreview.com.sg/investment/investment-highlights.aspx

BACKGROUND - excerpts from GIC's reports

GIC's key stats & info, 2012

Portfolio value: not stated in GIC's website and reports, but estimated at \$\$387 billion#

Annualised
Rolling
20-Year Real
Rate
of Return of the
Government's
Portfolio

20 Yr Real Rate of Return

7
6
5
4
3
2
1
0
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012

Year ended 31 March

Asset
allocation, 45%
public equities,
17% fixed
income, 27%
alternatives,
11% cash &
others

Asset Mix of the Government's Portfolio

31 MARCH 2012 31 MARCH 2011 PUBLIC EQUITIES **Developed Markets** FIXED INCOME Nominal Bonds 15 20 17 22 2 Inflation-Linked Bonds ALTERNATIVES Private Equity & Infrastructure Absolute Return Strategies **CASH & OTHERS** 100

Geographical allocation, 42% Americas, 26% Europe, 29% Asia, 3% Australasia

Geographical Distribution of the Government's Portfolio

% % AMERICAS United States Latin America EUROPE United Kingdom 9 a 11 12 Eurozone 6 Others ASIA North Asia AUSTRALASIA TOTAL

31 MARCH 2012

31 MARCH 2011

The Government of Singapore has an official balance sheet as of March 31, 2011 listing \$705 billion SGD of assets and of that \$125 billion SGD is in cash. Temasek at the same time lists assets of \$193 billion SGD. Given the government cash holdings and the value of Temasek, this would provide a GIC valuation of \$387 billion SGD. This is close to other outside estimates of GIC (Source: "What We Know So Far," 2 July 2012, Baldings World website).

Geographical Distribution of the Government's Portfolio



- USA: Franklin Centre, Citigroup, The Blackstone Group, Kohlberg Kravis Roberts & Co. (KKR)
- United Kingdom: Bluewater Shopping Centre, Kelda Group Limited; France: Westin Paris;
 Germany: Uptown Munich Tower
- South Korea: Seoul Finance Centre; Japan: Shiodome City Centre, China: China Industrial Bank Co Ltd, Li Ning, China International Capital Corporation (CICC), Infrastructure Development

Finance Company (IDFC), India: Edelweiss Capital Ltd

Australia: Queen Victoria Building, Chifley Tower

Source: Excerpts from http://www.gic.com.sg/quickfacts/ and http://www.gic.com.sg/global-reach/our-investments

GIC established
in 1981 to
manage
Singapore's
long term
reserves – an
unconventional
move at the
time

GIC an early investor in real estate and EM



"GIC's ability to respond quickly and effectively to both the dangers and opportunities generated by the changes in the world economy and financial markets depends on the quality of GIC's leadership, the soundness of its investment and innovation processes and the dedication of its staff." Lee Kuan Yew

"There is no real secret about the way in which most nations and individuals grow rich. They must save a good part of their income wisely and profitably invested. The more you save and the more wisely you invest, the faster you get rich."

Dr Goh Kena Swee

Source: Excerpts from http://www.gic.com.sg/about/overview/the-gic-journey

Address by Mr Lee Kuan Yew, Minister Mentor, Singapore and Chairman, GIC, at GIC's 30th Anniversary Dinner on 9 May 11 09 May 2011

> Distinguished Guests Ladies and Gentlemen,

I am delighted to welcome the current and former members of the Board, friends in public service, GIC's business partners, together with staff of GIC to this dinner to celebrate GIC's 30th Anniversary. Thank you all for your presence tonight and your contributions to GIC's success over the years.

The establishment of GIC in 1981 reflected the high priority accorded by the Singapore government, especially the late Dr Goh Keng Swee who was then Deputy Prime Minister, to manage Singapore's long term reserves more rationally, strategically and professionally.

As we celebrate GIC's 30th anniversary, we should remember why GIC is vital to Singapore's national interest. First, Singapore is highly exposed to the vagaries of the global economy. Our national reserves are a buffer or shock absorber for Singapore in downturns like that in 2009. It helped us to keep jobs with the job credit scheme. Second, a strong national balance sheet fosters investor confidence and hence enhances the stability of the Singapore dollar. Third, income from our reserves supplement government revenues. To sustain our policy of building the reserves, we need a capable reserve manager like GIC to invest the funds with a long term orientation and garner good returns.

The vision to create GIC was original, bold and forward looking. When GIC was established, the idea that a country should manage its reserves for long term returns was unconventional. Some even considered it irresponsible to invest our foreign reserves in risky assets like equities. Today, however, many countries have established sovereign wealth funds of their own.

GIC recognized early that talent would be the key to success. One of the most important reasons for the creation of GIC was to enable the hiring, developing, and retaining of the best

talent. We have been successful. Another reason was also to ensure that Singapore was able to develop the essential capability of managing our reserves ourselves so that we could better control our long term destiny. Meritocracy and excellence are core tenets of GIC's culture today.

We have also been willing to embark on new strategies and take calculated risks in order to attain good returns. GIC was an early investor in real estate. We were also early movers in Emerging Markets, particularly Singapore's ASEAN neighbours and China.

The results speak for themselves. Since inception, GIC has preserved and enhanced the purchasing power of Singapore's reserves, outpacing global inflation by a comfortable margin. Compared with the popular high-return asset class of equities, which returned 10.2% per annum in nominal USD terms since 1981, the GIC portfolio made comparable returns with less risk.......

Source: Excerpts from http://www.gic.com.sg/newsroom/news/article/09-May-2011-3

BACKGROUND

Lee Family roles in Singapore's SWFs

The Lee Kuan Yew (LKY) Family



THE PM. Lee Hsien Loong, Chairman of GIC.

Lee Wei Ling

THE PM'S FATHER. Lee Kuan Yew, Senior Advisor to board of GIC.

Photo source: www.sammyboy.com (origin and date of photo not indicated)

- Patriarch Lee Kuan Yew (LKY, and also known as Harry Lee) was the founding and long-serving Prime
 Minister (PM) of Singapore. He ascended to a senior cabinet role as Minister Mentor for many years, after
 'retiring' as PM. LKY's late wife, the highly regarded Kwa Geok Choo, was co-founder and partner of one of
 the largest local law firms, Lee and Lee (background information
 - here: http://www.leenlee.com.sg/en/about-us/brief-history.html).
- Lee Hsien Loong (LHL), LKY's eldest son, the current PM, was a young Brigadier-General. His (second) wife, Ho Ching is the CEO of Temasek Holdings, one of the Singapore's two key sovereign wealth funds (LKY is senior advisor to the other, GIC, and LHL is its Chairman). She started her career as an engineer with the Singapore Ministry of Defence. In 1987, she joined Singapore Technologies, a key government-linked corporation (GLC) as Deputy Director of Engineering, and became its President and Chief Executive Officer before retiring in 2001. She joined the Board of Temasek Holdings in January 2002, became Executive Director in May 2002 and CEO in January 2004.
- Lee Hsien Yang, younger son of LKY, was the former CEO of Singapore Telecommunications^, the oldest among the significantly state-owned telecom sector and one of the largest companies on the Singapore bourse by market capitalization. Its public listing apparently accounted for much of Temasek Holdings returns. At present he is CEO of Fraser & Neave^ and the Civil Aviation Authority of Singapore. His wife, Lim Suet Fern, is a well-known senior corporate lawyer. (^SingTel and F&N are companies in the investment stable of Temasek Holdings).
 - Lee Wei Ling, daughter of LKY, is Director of the National Neuroscience Institute of Singapore.

Sources: Various, including several corporate and alumni websites and Wikipedia.

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Various websites. As indicated.

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